

**Quotation (09/30/19)**

PLAS3 - R\$ 6.83 (\*)

**Market value at 09/30/19 –  
(MARKET CAP BOVESPA)**

R\$ 84.9 million

**Number of shares (\*)**

Common: 12,425 M

**Investor Relations**

Rua Wihelm Winter, nº 300  
– Sala 01 – Distrito  
Industrial - Jundiaí – SP –  
CEP 13213-000

**Board of Directors**

Paulo Silvestri  
Andrew C. de Araújo  
Edson F. Menezes  
Rui Chammas  
Paulo Zimath

**Supervisory Board**

Antonio Farina  
Cleidir Donizete de Freitas  
Charles Dimetrius Popoff

**Website:**

[www.plascargroup.com](http://www.plascargroup.com)

**IR Contact**

Paulo Silvestri  
Chairman of the Board of Directors  
and Chief Investor Relations  
Officer.  
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Jundiaí, SP, November 1, 2019 - Plascar Participações Industriais S.A. (Bovespa: PLAS3), a Brazilian company that operates in the market of parts and components related to the internal and external finish of light and heavy motor vehicles, and in the original equipment manufacturer (OEM) market, doing business with Brazilian automakers, releases its earnings for the nine-month period of 2019. The Company's operating and financial information is consolidated and the amounts are expressed in Reais, unless otherwise stated.

**Performance Table for the Nine Month period of 2019:**

- **Net revenue of R\$290.1 million.**
- **Gross margin of 4.0% (R\$11.5 million).**
- **Negative EBITDA of R\$6.8 million (Margin -2.3%).**

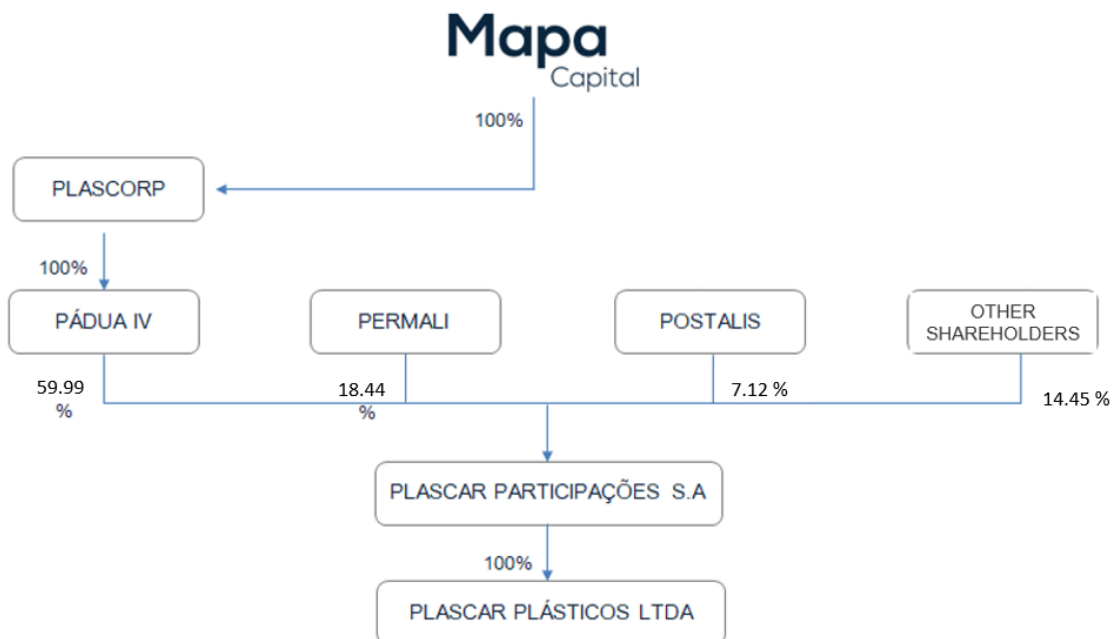
Plascar	Performance for the Period		
	Amounts in R\$ thousand		
	9M 2019	9M 2018	Dif. %
Gross sales	349,420	326,670	7.0%
<b>Net revenue</b>	<b>290,137</b>	<b>252,939</b>	<b>14.7%</b>
Gross profit (loss)	11,469	1,937	492.1%
Gross margin %	4.0%	0.8%	3.2p.p.
EBITDA	(6,781)	(16,763)	59.5%
EBITDA margin %	(2.3%)	(6.6%)	4.3p.p
<b>Net loss</b>	<b>(126,681)</b>	<b>(141,457)</b>	<b>10.4%</b>

## History

The Company began its activities in October 1963 in Jundiaí, São Paulo State, manufacturing rubber products. From 1973 it began to operate in the automotive market, and in the mid-80s, after several mergers, the Company enhanced its manufacturing activities through a growth and modernization program, and became a leader in the market of plastic parts for the automotive industry.

## Corporate Structure

After the completion of the Company's financial restructuring on January 31, 2019, Plascar S.A.'s controlling interest is now held by Padua IV S.A., with 59.99% interest in its capital; Permali do Brasil Indústria e Comércio Ltda. holds 18.44%, Postalís Instituto de Seguridade Social dos Correios e Telégrafos holds 7.12%, and other individual shareholders own 14.45%.



## Operating Performance

According to data from the Brazilian Association of Motor Vehicle Manufacturers (ANFAVEA), in the nine months period of 2019, there was an increase of 2.9% over the same period in 2018. Increase in sales, there was a 14.7% increase in sales compared with the same period last year, reaching a gross margin of 4%.

SOURCE: ANFAVEA – BRAZIL			
AUTOMOTIVE INDUSTRY SCENARIO	9M'18	9M'19	DIF. %
VEHICLE PRODUCTION	2,194	2,258	2.9%
VEHICLE SALES	1,846	2,030	9.9%

### Vehicle production goes sideways to less than 3 million in 2019

Anfavea projects growth of 2%, and the high domestic market does not compensate for the fall in exports.

The deep and continuous fall in exports, from 35% accumulated from January to September, has already compromised the performance of vehicle factories. At the same time, the less than 10% increase in domestic sales was not enough to offset the external retraction. In the first nine months of 2019, 2.26 million units were produced, which represents a slight increase of 2.9% over the same period of 2018. With this, Anfavea, the association of manufacturers, started to work with the projection that Production will go sideways in 2019, with less than 3 million vehicles assembled, standing at 2.94 million, a flat 2% increase over last year.

"Almost all the loss of production this year will be due to the drop in exports to Argentina, but even so we will close the year with an important number," explained Luiz Carlos Moraes, president of Anfavea.

At the beginning of this year, Anfavea estimated a 9% increase in national vehicle production, which should overcome the barrier of 3 million units produced (forecast was 3.14 million) for the first time since 2014. But the retraction exports was much stronger than expected and this month the manufacturers' association revised the projection to 2.94 million, "which is also an important figure with growth; small, but it is ", points out Moraes.

In the new estimate presented by Anfavea, revised exports from 590 thousand to 420 thousand represent the biggest loss of production this year, of 170 thousand units - practically the same number of the projected retraction of purchases of Brazilian vehicles in Argentina, estimated at minus 175 thousand.

According to the entity, because of the scenario of economic stagnation in Brazil, the domestic market is expected to buy 30,000 fewer vehicles than was initially expected. Adding the internal and external setbacks, factories are expected to produce 200,000 fewer units than Anfavea projected in early 2019.

According to Moraes, even with the stagnation of production, the employment level of vehicle factories should not change in the coming months, "tends to be stable". There has already been a 3.4% reduction, or 4,542 vacancies, in the number of industry workers between September 2018 and 2019, which closed with 127,938 people on the payroll. The small reduction of 215 people in the automakers' staff between August and September is entirely due to the process of closing Ford's plant in São Bernardo do Campo and the closing of Toyota's third production shift in Sorocaba (SP).

Vehicle inventories in the yards of factories and dealerships remained almost stable between August and September, growing slightly by 1.57% from 343.2 thousand to 348.6 thousand units waiting for buyers, representing 45 days of sales, a slightly above the level considered ideal by the manufacturers. "There have been many launches in

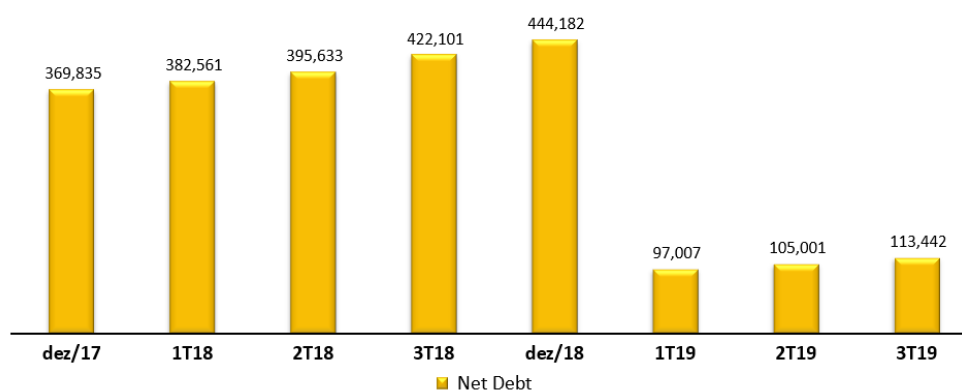
recent months, which usually increases the volume of inventories a little,” explains Moraes.

### Company Restructuring

On December 13, 2018, the Company's debt restructuring was approved pursuant to the Special General Meeting.

On January 31, 2019, pursuant to the Notice to Shareholders and the Material News Release disclosed to the market, there was an increase in capital paid in by using receivables from Plascar Ltda., through private subscription, in the amount of R\$449,483, through issue of 7,455,251 common shares by Pádua IV S.A., thus concluding the Company's restructuring process.

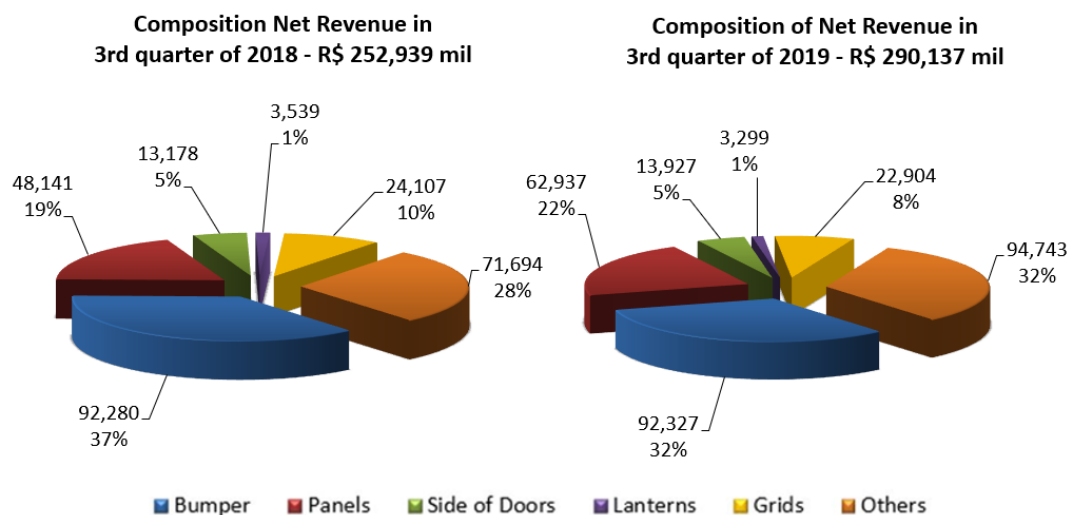
### Evolution of Net Debt (in thousands of R\$)



The increase in debt in 3Q19 compared to 2Q19 is due to the new working capital debt.

PLASCAR	
<b>Gross revenue</b>	
9'M of 2019	R\$ 349,420
9'M of 2018	R\$ 326,670
<b>Difference (%)</b>	<b>7.0%</b>

PLASCAR	
<b>Net revenue</b>	
9'M of 2019	R\$ 290,137
9'M of 2018	R\$ 252,939
<b>Difference (%)</b>	<b>14.7%</b>



## Gross P&L vs. Gross Margin %

In 9M'2019 gross margin was 4.0% against 0.8% in 2018.  
 In the 3rd Quarter of 2019 gross margin was 12.7% against 1.7% in 2018.

## EBITDA in R\$ vs. EBITDA%

EBITDA in 9M'2019 totaled negative R \$ 6,781 thousand (2.3%) (positive R \$ 5,510 thousand (4.9%) in the third quarter of 2019), against negative R \$ 16,763 (6.6%) in 2018 (Negative R \$ 6,535 (7.4%) in the third quarter of 2018).

Net loss totaled R \$ 126,681 thousand in 9M'2019 (R \$ 24,068 in the third quarter of 2019), in the same period of 2018 totaled loss of R \$ 141,457 (R \$ 65,781 in the third quarter of 2018)

## Human Resources

Despite the country's economic adversities and the necessary reduction in its headcount, the Company continued to invest in the development of its employees, totaling approximately 64.58 hours of education and training per employee (in the past 12 months), focusing on SENAI courses, trainee programs, in addition to internal training for technical and operational development.

At September 30, 2019, the Company had 1,806 employees (1,798 in 2018).

## Disclaimer

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on a critical assessment made by our management and on information to which the Company currently has access. Forward-looking statements include information about our current intentions or expectations, as well as those of the members of our Board of Directors and Executive Officers.

Forward-looking statements and information are not a guarantee of performance. They involve risks, uncertainties and assumptions because they refer to future events, therefore depending on circumstances that may or may not occur. Future results and the creation of value for shareholders may differ significantly from those expressed or suggested by forward-looking statements. Many factors that will determine such results and amounts are beyond our ability to control or predict.

**Summarized  
financial  
statements**

## Assets

### Statement of financial position

(In thousands of reais)

	Individual		Consolidated	
	09/30/2019	12/31/2018	09/30/2019	12/31/2018
<b>Current assets</b>				
Cash and cash equivalents	48	-	12,847	303
Trade accounts receivable	-	-	38,974	12,326
Inventories	-	-	45,078	34,497
Taxes recoverable	-	-	2,986	807
Other assets	17	16	4,482	6,906
<b>Total current assets</b>	<b>65</b>	<b>16</b>	<b>104,367</b>	<b>54,839</b>
<b>Noncurrent assets</b>				
Other assets	-	-	2,857	3,857
Taxes recoverable	-	-	2,764	2,800
Judicial deposits	-	-	4,754	4,778
Investment property	-	-	8,565	-
Property, plant and equipment in operation	7	7	333,811	358,154
Right-of-use assets	-	-	38,932	-
Intangible	-	-	128	8,828
<b>Total noncurrent assets</b>	<b>7</b>	<b>7</b>	<b>391,811</b>	<b>378,417</b>
<b>Total assets</b>	<b>72</b>	<b>23</b>	<b>496,178</b>	<b>433,256</b>

## Liabilities and equity

### Statement of financial position

(In thousands of reais)

	Individual		Consolidated	
	09/30/2019	12/31/2018	09/30/2019	12/31/2018
<b>Current liabilities</b>				
Loans and financing	-	-	25,631	444,485
Lease liabilities	-	-	16,833	-
Trade accounts payable	-	-	32,522	23,730
Taxes payable	35	17	36,923	42,721
Payroll, vacation pay and social charges payable	-	-	53,358	42,077
Advances from customers	-	-	44,557	96,348
Related parties	-	-	6,242	2,232
Provision for capital deficiency	-	504,388	-	-
Other liabilities	-	-	112,790	112,726
<b>Total current liabilities</b>	<b>35</b>	<b>504,405</b>	<b>328,856</b>	<b>764,319</b>
<b>Noncurrent liabilities</b>				
Contingencies	-	-	6,264	5,940
Related parties	11,135	9,923	-	-
Provision for capital deficiency	180,961	-	-	-
Loans and financing	-	-	100,658	-
Lease liabilities	-	-	40,125	-
Payroll, vacation pay and social charges payable	-	-	15,023	5,047
Deferred income and social contribution taxes	-	-	18,145	16,827
Taxes payable	-	-	116,345	110,346
Other accounts payable	-	-	62,821	45,638
<b>Total noncurrent liabilities</b>	<b>192,096</b>	<b>9,923</b>	<b>359,381</b>	<b>183,798</b>
<b>Equity</b>				
Capital	931,455	481,972	931,455	481,972
Capital reserves	-	-	-	-
Equity adjustments	444	1,158	444	1,158
Accumulated losses	(1,123,958)	(997,435)	(1,123,958)	(997,435)
<b>Attributed to noncontrolling interest</b>	<b>(192,059)</b>	<b>(514,305)</b>	<b>(192,059)</b>	<b>(514,305)</b>
Noncontrolling interest	-	-	-	(556)
<b>Total equity (capital deficiency)</b>	<b>(192,059)</b>	<b>(514,305)</b>	<b>(192,059)</b>	<b>(514,861)</b>
<b>Total liabilities and equity (capital deficiency)</b>	<b>72</b>	<b>23</b>	<b>496,178</b>	<b>433,256</b>

## Summarized financial statements

### Statements of profit or loss for the years ended September 30, 2019 and 2018

(In thousands of reais)

	Individual		Consolidated	
	09/30/2019	09/30/2018	09/30/2019	09/30/2018
Net operating revenue	-	-	290,137	252,939
Cost of goods sold	-	-	(278,668)	(251,002)
<b>Gross profit / (loss)</b>	-	-	<b>11,469</b>	<b>1,937</b>
<b>Operating expenses and income</b>				
Selling expenses	-	-	(15,589)	(15,358)
General and administrative expenses	(1,191)	(923)	(45,053)	(33,905)
Equity pickup	(125,500)	(140,529)	-	-
Other operating income/(expenses), net	-	-	(2,285)	192
<b>Operating income (expenses)</b>	<b>(126,691)</b>	<b>(141,452)</b>	<b>(62,927)</b>	<b>(49,071)</b>
<b>Operating income before finance income (costs)</b>	<b>(126,691)</b>	<b>(141,452)</b>	<b>(51,458)</b>	<b>(47,134)</b>
<b>Finance income (costs)</b>				
Finance income	23	-	2,940	1,956
Finance costs	(13)	(5)	(76,845)	(93,953)
	10	(5)	(73,905)	(91,997)
<b>Income (loss) before income and social contribution taxes</b>	<b>(126,681)</b>	<b>(141,457)</b>	<b>(125,363)</b>	<b>(139,131)</b>
<b>Income and social contribution taxes</b>				
Deferred	-	-	(1,318)	(2,481)
	-	-	(1,318)	(2,481)
Net loss for the period	<u>(126,681)</u>	<u>(141,457)</u>	<u>(126,681)</u>	<u>(141,612)</u>
<b>Loss attributable to:</b>				
Noncontrolling interest	-	-	-	(155)
Controlling interest	(126,681)	(141,457)	(126,681)	(141,457)
	<u>(126,681)</u>	<u>(141,457)</u>	<u>(126,681)</u>	<u>(141,612)</u>

**Summarized  
financial  
statements**

**Statements of cash flows for the years ended September 30, 2019 and 2018**

(In thousands of reais)

	Individual		Consolidated	
	09/30/2019	09/30/2018	09/30/2019	09/30/2018
<b>Cash flows from operating activities</b>				
Net loss for the year before income and social contribution taxes	(126,681)	(141,457)	(125,363)	(139,131)
<b>Adjustments to reconcile net income to cash from (used in) operating activities:</b>				
Depreciation and amortization	-	-	30,411	30,227
Loss on disposal of assets	-	-	14,133	-
Interest and monetary difference, net	-	-	50,632	87,461
Market and obsolescence	-	-	(184)	(1,016)
Recognition/(reversal) of allowance for judicial deposits	-	-	6,381	1,600
Recognition/(reversal) of allowance for doubtful accounts	-	-	415	935
Equity pickup	125,500	140,529	-	-
Other	-	-	429	159
<b>(Increase)/decrease in asset and liability accounts</b>				
Trade accounts receivable	-	-	(27,063)	3,432
Inventories	-	-	(10,397)	3,713
Taxes recoverable	-	-	(2,143)	(184)
Other asset accounts	-	-	3,557	(275)
Trade accounts payable	-	-	8,135	11,355
Payroll obligations and social charges	-	-	15,829	11,182
Advances from customers	-	-	18,708	(2,134)
Taxes, contributions and taxes in installments payable	17	4	8,200	(6,284)
Provision for contingencies (payments)	-	-	(6,057)	(4,697)
Other payables	-	-	9,995	13,403
Interest payed	-	-	(2,536)	-
Judicial deposits	-	-	24	-
<b>Net cash from (used in) operating activities</b>	<b>(1,164)</b>	<b>(924)</b>	<b>(6,894)</b>	<b>9,746</b>
<b>Cash flows from investing activities</b>				
Purchase of PPE and intangible assets	-	-	(6,497)	(2,191)
Net increase in loans receivable from related parties	-	-	-	(2,390)
<b>Net cash used in investing activities</b>	<b>-</b>	<b>-</b>	<b>(6,497)</b>	<b>(4,581)</b>
<b>Cash flows from financing activities</b>				
Repayment of loans and financing (principal and interest)	-	-	(10,804)	(5,394)
Net Increase / Decrease in Related Party Receivables	1,212	914	413	(59)
Capture of new loans and financing	-	-	52,726	-
<b>Net cash used in financing activities</b>	<b>1,212</b>	<b>914</b>	<b>42,335</b>	<b>(5,453)</b>
<b>(Decrease)/increase in cash and cash equivalents</b>	<b>48</b>	<b>(10)</b>	<b>28,944</b>	<b>(288)</b>
Cash and cash equivalents at beginning of year	-	11	303	1,128
Cash and cash equivalents at end of year	48	1	12,847	840
<b>(Decrease)/increase in cash and cash equivalents</b>	<b>48</b>	<b>(10)</b>	<b>12,544</b>	<b>(288)</b>



### **Subsequent Events**

Tax Matter: Process in judgment in the process of excluding ICMS from the assessment base of PIS/COFINS.

The Company informs that, in 2010, issued the Wrid of Mandamus aiming to exclude ICMS from the assessment base of PIS and COFINS. In September 2017, the Company adopted a favorable decision at first instance and, in October 2019, received a new decision in favor in the appellate court (STF). In the same act, occurred the process in judgment. By these means, the Company can initiate a procedure for the collection of amounts unduly paid between 2005 and claim your compensation. The Company has already started working to calculate and measure these amounts reliably. At the end of this stage, the Company will adopt the measures for approval and qualification of the credit referred to The Brazilian Federal Revenue Office and the required accounting recording, measurement and structuring of tax benefits that are attributed to tax events predicted in terms of future tax offsetting. All these steps and clarifications must occur throughout the 4<sup>th</sup> Quarter and must be reported to the market at the time of publication of the annual balance sheet.