

## Quotation (06/30/19)

PLAS3 - R\$ 5.04 (\*)

## Market value at 06/30/19 – (MARKET CAP BOVESPA)

R\$ 62.6 million

## Number of shares (\*)

Common: 12,425 M

## Investor Relations

Rua Wihelm Winter, nº 300  
– Sala 01 – Distrito  
Industrial - Jundiaí – SP –  
CEP 13213-000

## Board of Directors

Paulo Silvestri  
Andrew C. de Araújo  
Edson F. Menezes  
Rui Chamas  
Paulo Zimath

## Supervisory Board

Antonio Farina  
Cleidir Donizete de Freitas  
Charles Dimetrius Popoff

## Website:

[www.plascargroup.com](http://www.plascargroup.com)

## IR Contact

Paulo Silvestri  
Chairman of the Board of Directors  
and Chief Investor Relations  
Officer.  
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Jundiaí, SP, August 6, 2019 - Plascar Participações Industriais S.A. (Bovespa: PLAS3), a Brazilian company that operates in the market of parts and components related to the internal and external finish of light and heavy motor vehicles, and in the original equipment manufacturer (OEM) market, doing business with Brazilian automakers, releases its earnings for the six-month period of 2019. The Company's operating and financial information is consolidated and the amounts are expressed in Reais, unless otherwise stated.

## Performance Table for the First Half of 2019:

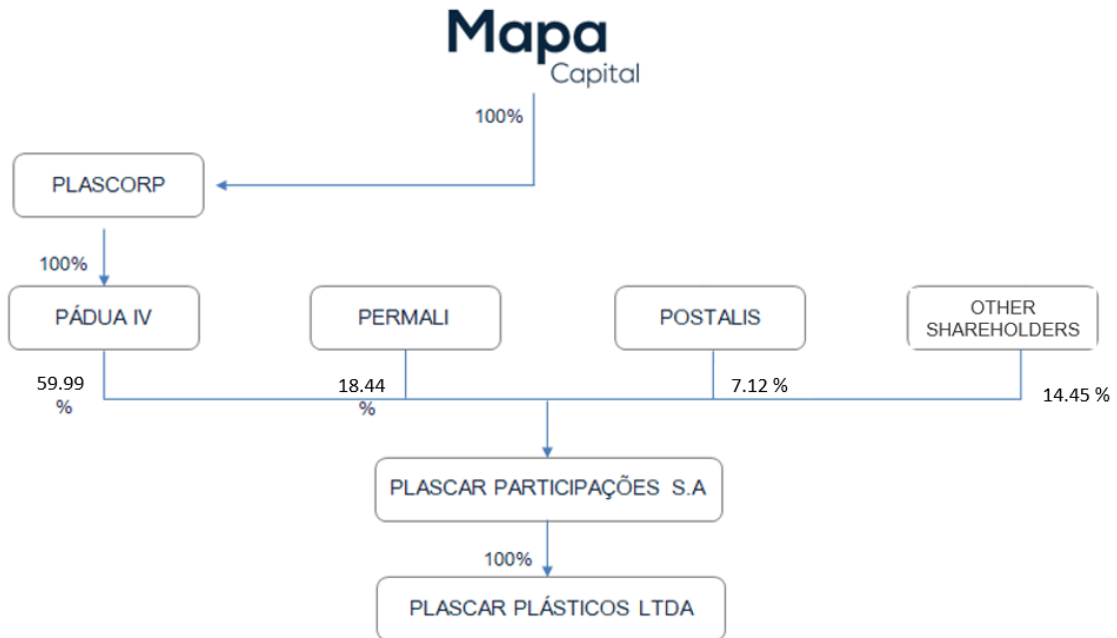
- **Net revenue of R\$178.2 million.**
- **Negative gross margin of 1.6% (R\$2.8 million).**
- **Negative EBITDA of R\$12.3 million (Margin -6.9%).**

Plascar	Performance for the Period		
	Amounts in R\$ thousand		
	1H 2019	1H 2018	Dif. %
Gross sales	220,128	213,772	3.0%
<b>Net revenue</b>	<b>178,242</b>	<b>165,027</b>	<b>8.0%</b>
Gross profit (loss)	(2,772)	442	-627.1%
Gross margin %	(1.6%)	0.3%	-1.9 p.p.
EBITDA	(12,291)	(10,228)	-20.2%
EBITDA margin %	(6.9%)	(6.2%)	-0.7 p.p.
<b>Net loss</b>	<b>(102,613)</b>	<b>(75,676)</b>	<b>-35.6%</b>

The Company began its activities in October 1963 in Jundiaí, São Paulo State, manufacturing rubber products. From 1973 it began to operate in the automotive market, and in the mid-80s, after several mergers, the Company enhanced its manufacturing activities through a growth and modernization program, and became a leader in the market of plastic parts for the automotive industry.

## History

After the completion of the Company's financial restructuring on January 31, 2019, Plascar S.A.'s controlling interest is now held by Padua IV S.A., with 59.99% interest in its capital; Permali do Brasil Indústria e Comércio Ltda. holds 18.44%, Postalís Instituto de Seguridade Social dos Correios e Telégrafos holds 7.12%, and other individual shareholders own 14.45%.



## Operating Performance

According to data from the Brazilian Association of Motor Vehicle Manufacturers (ANFAVEA), in the first half of 2019, there was a 12.1% increase in sales compared with the same period last year.

Vehicle production in the first half of 2019 increased 2.8% in relation to the same period in 2018 (source: ANFAVEA). The increase in the Company's net revenue was 8.0% in the comparative periods, reaching a negative gross margin of 1.6%.

SOURCE: ANFAVEA – BRAZIL			
AUTOMOTIVE INDUSTRY SCENARIO	1H18	1H19	DIF. %
VEHICLE PRODUCTION	1,435	1,474	2.8%
VEHICLE SALES	1,167	1,308	12.1%

### Automakers are betting on the second half of the year and expect a 9% increase

Believing in a good performance of the domestic market in the second half of the year, the Brazilian Association of Motor Vehicle Manufacturers (ANFAVEA) maintained its previous production estimate of 3.14 million vehicles in Brazil until the end of 2019, an increase of 9% in relation to the prior year. Although a review in exports has reduced them to 140,000 units, the association sees new evidence of domestic growth for the second half, which generally seems to be better than the first.

From January to June, Brazil manufactured 1.47 million vehicles, registering a slight increase of 2.8% against the first half of last year. Automobiles were responsible for most

of that increase, with 1.23 million units and growth of 4.4%. Truck production exceeded 55,000 units, up 11.8% in relation to the first half of 2018.

ANFAVEA is optimistic for the second half, when it expects a good market performance, as in the first half, when vehicle sales grew 12.1% compared to the same prior-year period, with over 1.3 million light and heavy vehicles.

This year, automakers expect sales to be 11.4% higher than last year, but they are already expecting this figure to slightly higher, reaching 2.86 million.

To reach the expected sales figure for the year, just over 1.55 million units remain, considering light and heavy vehicles. On average, 258.6 thousand vehicles are expected to be sold each month. So far, the highest monthly figure was recorded in May, when 245.4 thousand units were sold.

Part of this optimism can be explained by the industry's performance in June: even with three business days less than May, new vehicle licensing reached a substantial daily average figure of 11.7 thousand units, the best figure for June since 2015.

According to ANFAVEA's chairman, Luiz Carlos Moraes, some days in June recorded daily sales of 15 thousand and 18 thousand units, with a peak of 21 thousand vehicles in one single day.

For the second half, Moraes stresses that some economic indicators point to a favorable scenario, which may positively impact the industry's performance. He mentions that a reduction in interest rates is still possible without resulting in inflation, which also remains under control. With lower interest rates, loans are cheaper and may attract more consumers to dealers. At the same time, the default ratio in this industry remains low and is one of the lowest in the market at 3.5%. The data mentioned by ANFAVEA's chairman show that the supply of credit increased by 22% in the first half of the year.

#### Truck sales rise 46% in first half – Segment records licensing of 46.7 thousand new units for the period

Truck sales rose 46.1% in the first half compared with the same prior-year period. Data disclosed by ANFAVEA show that more than 46.7 thousand units were sold against 32 thousand a year ago. This segment is still driven by the heavy truck category with total gross weight (PBT) of more than 15 tons, due to the strong performance in agribusiness, which accounts for 51% of the sales for the period.

According to the chairman of the entity, Luiz Carlos Moraes, other categories, such as the truck category, are not reacting proportionally because the economy is not reacting. "The unemployment factor affects consumption and retail, that is why there is little change in urban areas", he argues.

In the monthly comparison, June sales totaled 7.6 thousand trucks, a decrease of 15.8% in relation to the 9.1 thousand units sold in May. That was the effect of having three business days less in June. "If we had the same number of business days as in May, we would have sold 9 thousand trucks", he said. "But the result is in line with the planning that Anfavea has been working on for the year for this segment", he adds.

The entity projects sales of heavy commercial vehicles at 105 thousand units by the end of 2019, considering trucks and buses; if this figure is confirmed, it will represent a 15.3% growth in relation to 2018.

Thanks to the domestic market, there was a 11.8% increase in truck production: Brazilian automakers delivered 55.4 thousand units in six months. This production figure was also influenced by the heavy vehicle category, with a 36.3% increase. The other categories registered a decrease. Contrary to the domestic market, truck exports fell 58.6%, recording 5.9 thousand units, due to the crisis in Argentina.

According to projections, Anfavea expects an increase of 11.9% in the heavy vehicle production this year, with 150,000 units, including trucks and buses. In exports, the entity

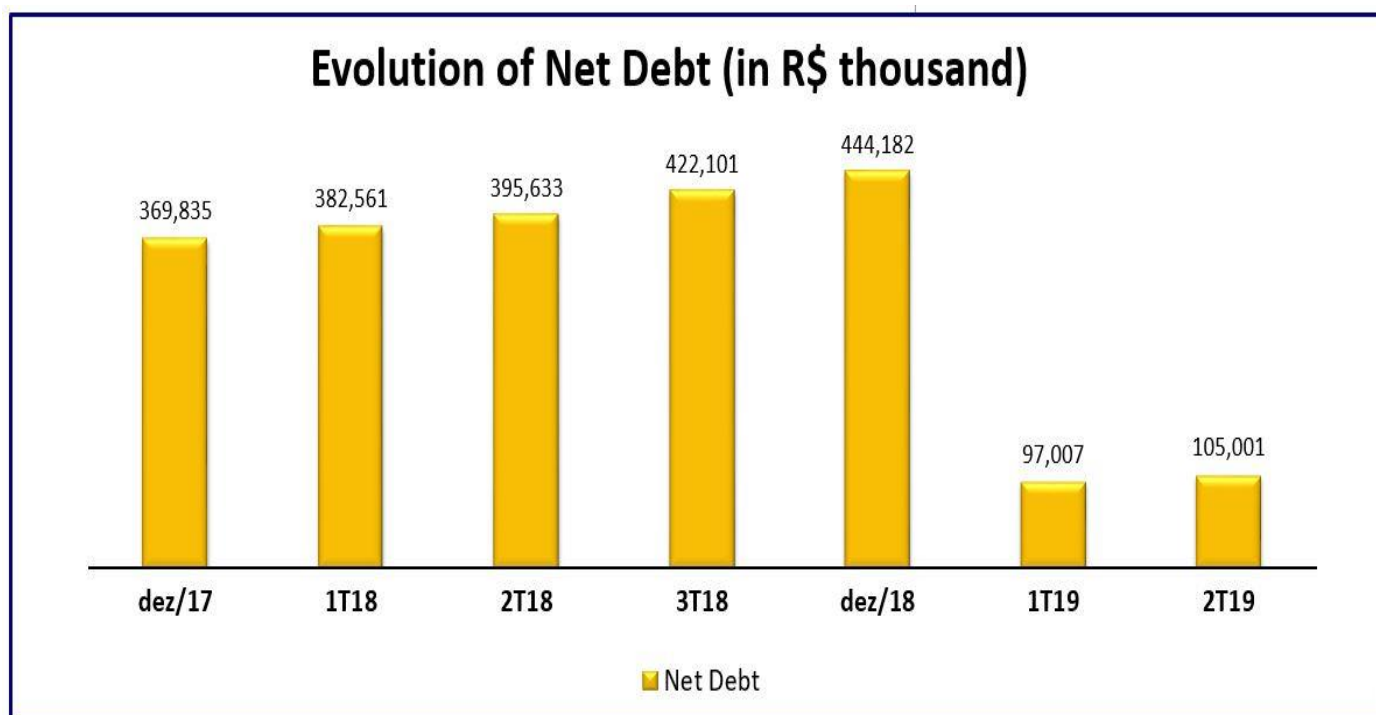
reviewed the total figure and reduced it, but it did not specify the expected heavy vehicle export figures.

#### Company Restructuring

On December 13, 2018, the Company's debt restructuring was approved pursuant to the Special General Meeting.

On January 31, 2019, pursuant to the Notice to Shareholders and the Material News Release disclosed to the market, there was an increase in capital paid in by using receivables from Plascar Ltda., through private subscription, in the amount of R\$449,483, through issue of 7,455,251 common shares by Pádua IV S.A., thus concluding the Company's restructuring process.

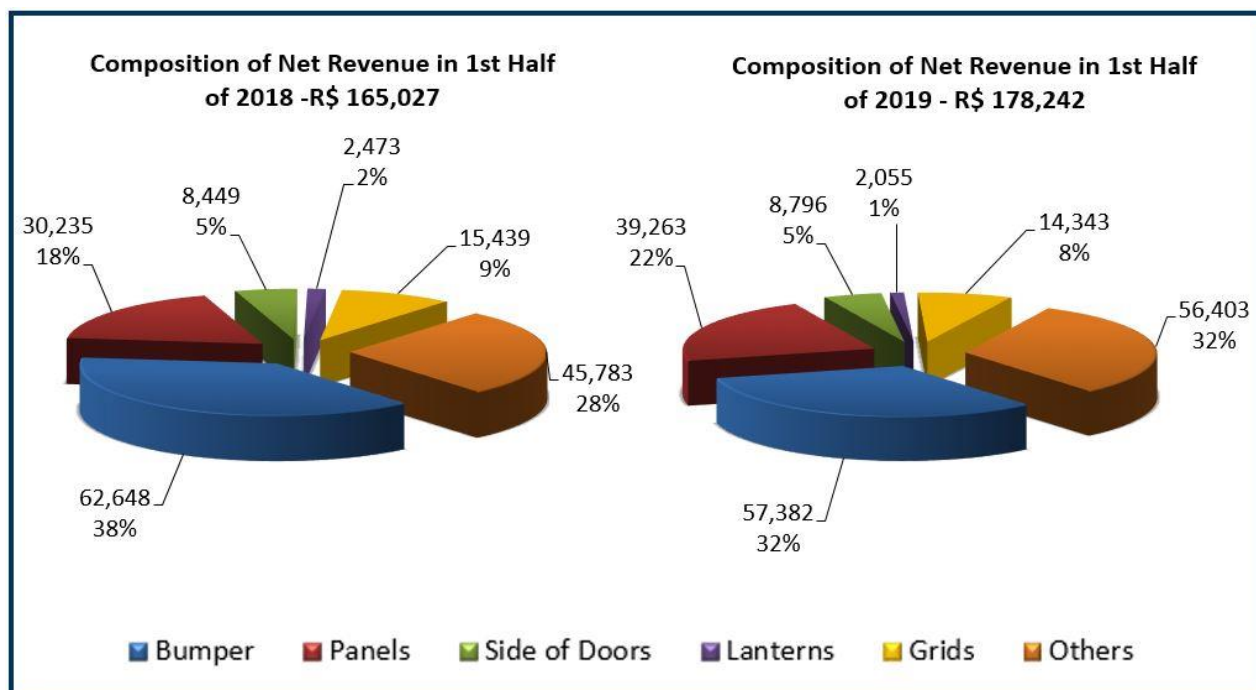
In a Board of Directors' Meeting held on November 13, 2018, in the context of the Company's restructuring process, there was the resignation of the former directors Messrs. André Cambauva do Nascimento and Gordiano Pessoa Filho, and election of the current directors Messrs. Fabio Ernesto Isaia as CEO of the Company and Officer of Plascar Ltda. and Paulo Antônio Silvestri as Chief Investor Relations Officer of the Company and Officer of Plascar Ltda.



The increase of net debt in 2Q19 compared to 1Q19 is due to the new debit with BNDES for previous periods.

PLASCAR	
<b>Gross revenue</b>	
1 <sup>st</sup> half of 2019	R\$ 220,128
1 <sup>st</sup> half of 2018	R\$ 213,772
<b>Difference (%)</b>	<b>3.0%</b>

PLASCAR	
<b>Net revenue</b>	
1 <sup>st</sup> half of 2019	R\$ 178,242
1 <sup>st</sup> half of 2018	R\$ 165,027
<b>Difference (%)</b>	<b>8.0%</b>



### Gross P&L vs. Gross Margin %

In the first half of 2019, the gross margin was negative by 1.6% against positive by 0.3% in 2018. In the second quarter of 2019, the gross margin was positive by 2.6% against negative by 2.4% in 2018.

### EBITDA in R\$ vs. EBITDA%

In the first half of 2019, EBITDA was negative by R\$12,291 thousand (positive by R\$864 thousand in 2Q2019). The EBITDA margin was negative by 6.9% in 2019 (positive by 0.8% in 2Q2019) against negative by 6.2% in 2018 (negative by 7.9% in 2Q2018).

Net loss totaled R\$102,613 thousand in the first half of 2019 (R\$44,943 in 2Q2019). In the same period of 2018, total loss was R\$75,676 (R\$36,245 in 2Q2018).

### Human Resources

Despite the country's economic adversities and the necessary reduction in its headcount, the Company continued to invest in the development of its employees, totaling approximately 50.09 hours of education and training per employee (in the past 12 months), focusing on SENAI courses, trainee programs, in addition to internal training for technical and operational development.

At June 30, 2019, the Company had 1,818 employees (1,761 in 2018).

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on a critical assessment made by our management and on information to which the Company currently has access. Forward-looking statements include information about our current intentions or expectations, as well as those of the members of our Board of Directors and Executive Officers.

### Disclaimer

Forward-looking statements and information are not a guarantee of performance. They involve risks, uncertainties and assumptions because they refer to future events, therefore depending on circumstances that may or may not occur. Future results and the creation of value for shareholders may differ significantly from those expressed or suggested by forward-looking statements. Many factors that will determine such results and amounts are beyond our ability to control or predict.

**Summarized  
financial  
statements**

## Assets

### Statement of financial position

(In thousands of reais)

	Individual		Consolidated	
	06/30/2019	12/31/2018	06/30/2019	12/31/2018
<b>Current assets</b>				
Cash and cash equivalents	44	-	14,549	303
Trade accounts receivable	-	-	33,742	12,326
Inventories	-	-	38,813	34,497
Taxes recoverable	-	-	859	807
Other assets	17	16	6,055	6,906
<b>Total current assets</b>	<b>61</b>	<b>16</b>	<b>94,018</b>	<b>54,839</b>
<b>Noncurrent assets</b>	<b>06/30/2019</b>	<b>12/31/2018</b>	<b>06/30/2019</b>	<b>12/31/2018</b>
Other assets	-	-	3,457	3,857
Taxes recoverable	-	-	2,785	2,800
Judicial deposits	-	-	4,921	4,778
Investment property	-	-	8,588	-
Property, plant and equipment in operation	7	7	342,071	358,154
Right-of-use assets	-	-	43,643	-
Other assets	-	-	149	8,828
<b>Total noncurrent assets</b>	<b>7</b>	<b>7</b>	<b>405,614</b>	<b>378,417</b>
<b>Total assets</b>	<b>68</b>	<b>23</b>	<b>499,632</b>	<b>433,256</b>

**Summarized  
financial  
statements**

## Liabilities and equity

### Statement of financial position

(In thousands of reais)

	Individual		Consolidated	
	06/30/2019	12/31/2018	06/30/2019	12/31/2018
<b>Current liabilities</b>				
Loans and financing	-	-	17,121	444,485
Lease liabilities	-	-	16,966	-
Trade accounts payable	-	-	44,435	23,730
Taxes payable	28	17	47,843	42,077
Payroll, vacation pay and social charges payable	-	-	39,518	42,721
Advances from customers	-	-	33,231	96,348
Related parties	-	-	5,890	2,232
Provision for capital deficiency	-	504,388	-	-
Other liabilities	-	-	125,858	112,726
<b>Total current liabilities</b>	<b>28</b>	<b>504,405</b>	<b>330,862</b>	<b>764,319</b>
<b>Noncurrent liabilities</b>	<b>06/30/2019</b>	<b>12/31/2018</b>	<b>06/30/2019</b>	<b>12/31/2018</b>
Contingencies	-	-	6,065	5,940
Related parties	10,691	9,923	-	-
Provision for capital deficiency	157,340	-	-	-
Loans and financing	-	-	102,429	-
Lease liabilities	-	-	38,645	-
Payroll, vacation pay and social charges payable	-	-	14,396	5,047
Deferred income and social contribution taxes	-	-	17,752	16,827
Taxes payable	-	-	119,276	110,346
Other accounts payable	-	-	38,198	45,638
<b>Total noncurrent liabilities</b>	<b>168,031</b>	<b>9,923</b>	<b>336,761</b>	<b>183,798</b>
<b>Equity</b>				
Capital	931,455	481,972	931,455	481,972
Capital reserves	-	-	-	-
Equity adjustments	486	1,158	486	1,158
Accumulated losses	(1,099,932)	(997,435)	(1,099,932)	(997,435)
<b>Attributed to noncontrolling interest</b>	<b>(167,991)</b>	<b>(514,305)</b>	<b>(167,991)</b>	<b>(514,305)</b>
Noncontrolling interest	-	-	-	(556)
<b>Total equity (capital deficiency)</b>	<b>(167,991)</b>	<b>(514,305)</b>	<b>(167,991)</b>	<b>(514,861)</b>
<b>Total liabilities and equity (capital deficiency)</b>	<b>68</b>	<b>23</b>	<b>499,632</b>	<b>433,256</b>

## Summarized financial statements

### Statements of profit or loss for the years ended June 30, 2019 and 2018 (In thousands of reais)

	Individual		Consolidated	
	06/30/2019	06/30/2018	06/30/2019	06/30/2018
Net operating revenue	-	-	178,242	165,027
Cost of goods sold	-	-	(181,014)	(164,585)
<b>Gross profit / (loss)</b>	<b>-</b>	<b>-</b>	<b>(2,772)</b>	<b>442</b>
<b>Operating expenses and income</b>				
Selling expenses			(10,199)	(9,634)
General and administrative expenses	(732)	(605)	(28,836)	(21,258)
Equity pickup	(101,880)	(75,068)	-	-
Other operating income/(expenses), net			304	71
<b>Operating income (expenses)</b>	<b>(102,612)</b>	<b>(75,673)</b>	<b>(38,731)</b>	<b>(30,821)</b>
<b>Operating income before finance income (costs)</b>	<b>(102,612)</b>	<b>(75,673)</b>	<b>(41,503)</b>	<b>(30,379)</b>
<b>Finance income (costs)</b>				
Finance income	5	-	1,397	1,098
Finance costs	(6)	(3)	(61,582)	(45,133)
	(1)	(3)	(60,185)	(44,035)
<b>Income (loss) before income and social contribution taxes</b>	<b>(102,613)</b>	<b>(75,676)</b>	<b>(101,688)</b>	<b>(74,414)</b>
<b>Income and social contribution taxes</b>				
Deferred	-	-	(925)	(1,345)
	-	-	(925)	(1,345)
<b>Net loss for the period</b>	<b>(102,613)</b>	<b>(75,676)</b>	<b>(102,613)</b>	<b>(75,759)</b>
<b>Loss attributable to:</b>				
Noncontrolling interest	-	-	-	(83)
Controlling interest	(102,613)	(75,676)	(102,613)	(75,676)
	<b>(102,613)</b>	<b>(75,676)</b>	<b>(102,613)</b>	<b>(75,759)</b>



## Summarized financial statements

### Statements of cash flows for the years ended June 30, 2019 and 2018

(In thousands of reais)

Cash flows from operating activities	Individual		Consolidated	
	06/30/2019	06/30/2018	06/30/2019	06/30/2018
Net loss for the year before income and social contribution taxes	(102,613)	(75,676)	(101,688)	(74,414)
<b>Adjustments to reconcile net income to cash from (used in) operating activities:</b>				
Depreciation	-	-	19,970	20,053
Amortization	-	-	9,422	-
Loss on disposal of assets	-	-	-	60
Provision for property, plant and equipment loss	-	-	-	-
Interest and monetary difference, net	-	-	33,909	45,879
Recognition/(reversal) of allowance for judicial deposits	-	-	3,642	-
Market and obsolescence	-	-	(245)	608
Recognition/(reversal) of allowance for doubtful accounts	-	-	-	586
Equity pickup	101,880	75,068	-	-
Other	9	4	198	-
<b>(Increase)/decrease in asset and liability accounts</b>				
Trade accounts receivable	-	-	(21,257)	9,315
Inventories	-	-	(4,071)	(1,359)
Taxes recoverable	-	-	(37)	(123)
Other asset accounts	-	-	1,342	62
Deposits in court	-	-	(143)	-
Trade accounts payable	-	-	20,167	4,681
Payroll obligations and social charges	-	-	11,180	5,878
Advances from customers	-	-	8,899	(629)
Taxes, contributions and taxes in installments payable	-	-	143	(5,444)
Provision for contingencies (payments)	-	-	(3,517)	(9,478)
Interest paid	-	-	(2,536)	-
Other payables	-	-	3,163	9,432
<b>Net cash from (used in) operating activities</b>	<b>(724)</b>	<b>(604)</b>	<b>(23,745)</b>	<b>5,107</b>
<b>Cash flows from investing activities</b>				
Purchase of PPE and intangible assets	-	-	(3,905)	(1,885)
Net increase in loans receivable from related parties	768	593	-	(228)
<b>Net cash used in investing activities</b>	<b>768</b>	<b>593</b>	<b>(3,905)</b>	<b>(2,113)</b>
<b>Cash flows from financing activities</b>				
Repayment of loans and financing (principal and interest)	-	-	(1,897)	(3,867)
Capture of new loans and financing	-	-	43,692	-
Net Increase / Decrease in Related Party Receivables	-	-	101	(59)
<b>Net cash used in financing activities</b>	<b>-</b>	<b>-</b>	<b>41,896</b>	<b>(3,926)</b>
<b>(Decrease)/increase in cash and cash equivalents</b>	<b>44</b>	<b>(11)</b>	<b>14,426</b>	<b>(932)</b>
Cash and cash equivalents at beginning of year	-	11	303	1,128
Cash and cash equivalents at end of year	44	-	14,549	196
<b>(Decrease)/increase in cash and cash equivalents</b>	<b>44</b>	<b>(11)</b>	<b>14,426</b>	<b>(932)</b>

