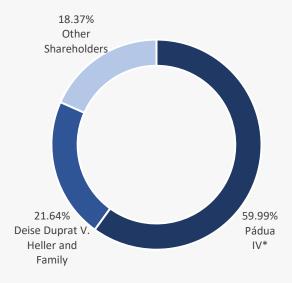
# 35C31

## **PRESS RELEASE** 2T2024

Plascar Participações Industriais S.A. (Bovespa: PLAS3), through its subsidiary Plascar Ltda., is a Brazilian industry that in 2023 completed sixty years of history operating in the market of plastics transformation and development of internal and external parts and finishing for vehicles, being responsible for providing high quality products to most automakers in Brazil.

Currently, Plascar has four plants strategically positioned in the states of São Paulo and Minas Gerais, where it houses injection molding machines with clamping force capacity of 70 to 3,200 tons, automatic and manual painting lines, chrome plating, metallization, welding and SMC presses, in addition to having its own tools for the construction and maintenance of molds.

## Corporate Structure



\*Indirectly controlled by Mapa Capital

**Quotation** as of 06/30/24

PLAS3 - R\$ 5.00

**Number of Shares** Ordinary: 12,425 million

**Market Amount as of** 06/30/2024 R\$ 62,125 million

#### **BOARD OF DIRECTORS**

Antonio Farina Daniel Alves Ferreira João Luís Gagliardi Palermo Paulo André Porto Bilyk Paulo Zimath

#### **AUDIT COMMITTEE**

**Charles Dimetrius Popoff** Maria Gustava Heller Brito Luiz Carlos Zavata

#### INTERNATIONAL RELATIONS **OFFICER**

Fernando Magano Henriques

Chief Investor Relations Officer contatori@plascargroup.com

Rua Wilhelm Winter, nº 300 -Distrito Industrial - Jundiaí – SP CEP 13213-000

## 2Q24 HIGHLIGHTS



**R\$ 357.1 million** 

26.7% vs. 2T23

**Gross Income** 

R\$ 22.6 million

8.0% margin





## **Plascar Performance vs. Market**

0.6% in vehicle production<sup>1</sup> in Brazil vs. 2T23 +26.7% in gross income vs. 2T23

<sup>1</sup>according to ANFAVEA data

#### Performance in the Period

BRL '000	2T2024	2T2023	Var %	152024	152023	Var %
Gross Income	357,128	281,845	26.7%	670,167	557,063	20.3%
Net Income	283,025	225,123	25.7%	532,233	449,390	18.4%
Gross Profit (Loss)	44,757	19,602	128.3%	88,963	44,263	101.0%
Gross Margin %	15.8%	8.7%	7.1 p.p.	16.7%	9.8%	6.9 p.p.
EBITDA (1)	22,634	72,816	(68.9%)	42,786	79,089	(45.9%)
EBITDA Margin %	8.0%	32.3%	-24.3 p.p.	8.0%	17.6%	-9.6 p.p.
Net profit (loss) (2)	(22,523)	123,256	(118.3%)	(52,540)	81,960	(164.1%)

#### Elimination of nonrecurring items:

#### **Individual PGFN Transaction**

BRL '000	2Q2024	2T2023	152024	1S2023
Discounts on fines	(3,891)	(75,894)	(3,891)	(75,894)
Adjusted EBITDA (1)	18,743	(3,078)	38,895	3,195
Discounts on tax losses and interest	(6,099)	(101,316)	(6,099)	(101,316)
Adjusted profit (loss) (2)	(32,513)	(53,954)	(62,530)	(95,250)

## **Management Report**

Plascar reached the end of the first half of 2024 with positive results, and showing continued growth in the market. With the recovery of the heavy vehicle segment after the implementation of Euro 6 and its return to normal production and sales levels, truck production contributed positively to the 20.3% increase in its Gross Income compared to the same period of 2023. Furthermore, when comparing Plascar's performance with that of the market, it is noted that the Company is continually gaining customer trust, since, according to ANFAVEA, vehicle production in 2Q24 compared to 2Q23 increased by only 0.6%, while the increase in Plascar's Gross Income in the same period was 26.7%.

This scenario, added to the Company's greater efficiency, led to 101.0% growth in Gross Profit (Loss) compared to the first half of 2023, and 128.3% growth when comparing 2Q24 to 2Q23. However, when comparing the EBITDA of these periods, a significant decrease can be seen in 2024. This is mainly due to the effects of discounts on fines, interest and use of tax losses resulting from the renegotiation of tax liabilities with the National Treasury Attorney General's Office that took place in June 2023.

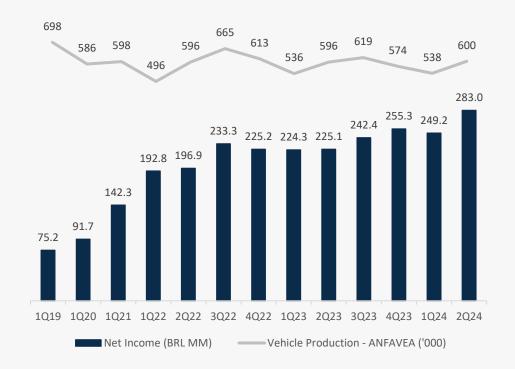
With sales exceeding ANFAVEA's expectations for 2024, this increase is expected to be reflected in profit (loss) for the coming quarters. Furthermore, Management continues to seek new projects aimed at promoting Plascar's growth, which it believes will contribute positively to the Company's profit (loss).

## Automotive Market

According to ANFAVEA, despite the 0.6% growth when comparing the second quarter of 2024 to the same period of the previous year, the accumulated production for the first half had an increase of only 0.5% compared to that of 2023. On the other hand, the truck segment recovered to normal levels after the implementation of Euro 6, with an increase of 36.5% in production and 8% in sales in the first half of the year.

Analyzing the market as a whole, sales, as in the previous quarter, showed greater growth than production. According to ANFAVEA, the month of June 2024 was the best since 2019, the daily average of license plates issued having been the highest in the year, with a volume close to that before the Covid-19 pandemic.

#### Plascar Net Income x Market Performance



Following the results recorded in this period, ANFAVEA revised its sales projection, increasing it from 6% to 10.9%.

AUTOMOTIVE SCENARIO	2T24	2T23	Var %
Vehicle production	600	596	0.6%
Vehicle sales	629	527	19.5%

Source: ANFAVEA – BRASIL



## **Net Income**

Plascar's Net Income followed the upward trend of the previous quarter, ending with a positive variation of 25.7% in relation to the second quarter of 2023, while the improvement in the six-month period in relation to the previous year was 18.4%. This positive result was due to the new projects initiated throughout 2023 and in the first half of 2024.

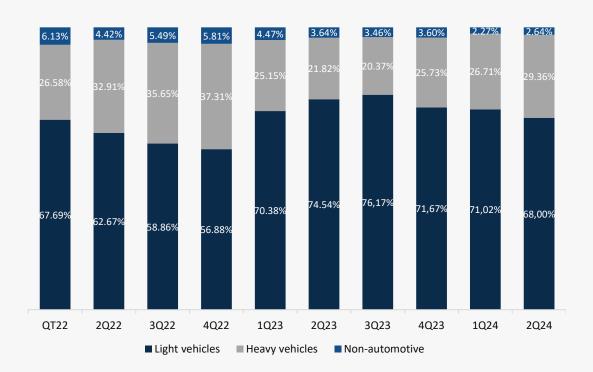
## Net Income (R\$ thousand) 25.7% 947,129 283,025 848,190 225,123 612,684 407,550 369,188 2019 2020 2021 2022 2023 2Q23 2Q24

## Performance by Business Unit

The Company's Gross Income in the second quarter of 2024 increased by 26.7% compared to the same period of 2023. As in the previous quarter, this result was possible due to the increase in sales volume and the recovery of the heavy vehicles sector. This segment reached a share of 29.36% of the total, an increase of 2.65 p.p. compared to 1Q24, and 7.54 p.p. compared to 2Q23, the highest share since 4Q22. The recovery of the heavy vehicles sector was felt in the sector as a whole, as reported by ANFAVEA.

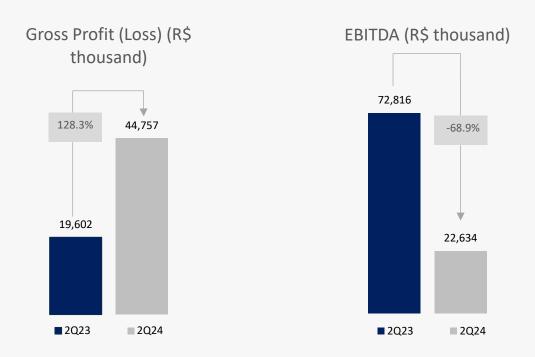
In relation to the other segments, there was a decrease in the share of the light vehicles segment, from 71.02% in 1Q24 to 68%. Compared to 2Q23, this decrease was 6.54 p.p. However, this decrease occurred with an increase in the segment's income in 2Q24 in relation to the periods mentioned, showing that, although the income of the light vehicles segment is growing, that of the heavy vehicles segment is growing more.

#### **Gross sales**

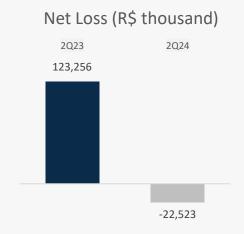


## **Profitability**

The Company's Gross Income improved by 128.3% in 2Q24 compared to the same period of 2023. EBITDA showed a decrease since in 2Q23, Plascar's results were positively impacted by the renegotiation of its tax liabilities with the National Treasury Attorney General's Office.

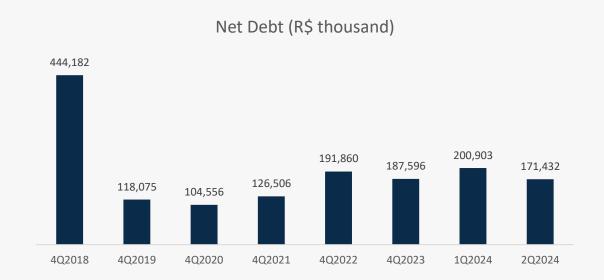


Although the renegotiation also influenced the Company's Net Loss, Profit (Loss) improved by R\$ 7,494 thousand in 2Q24 compared to the previous quarter.



## Net Debit

The Company's Net Debt fell by R\$ 29,471 thousand in the second quarter of 2024, remaining in line with the change observed in the other periods.



Despite the decrease in Net Debt, the Company's debt level worsened.



## Statements of financial position

#### Statement of profit or loss for the years ended June 30, 2024 and 2023

(In thousands of reais)

	Parent Company		Consolidated	
	06/30/2024	06/30/2023	06/30/2024	06/30/2023
Net operating revenue	-	-	532,233	449,390
Cost of products sold	-	-	(443,270)	(405,127)
Gross profit	-	-	88,963	44,263
Operating income (expenses)				
Selling expenses	-	-	(28,536)	(25,931)
General and Administrative Expenses	(1,302)	(902)	(53,679)	(40,471)
Profit or loss using the equity method	(51,426)	82,733	-	-
Other Operational Expenses - Net	=	-	4,867	72,986
Operating profit or loss	(52,728)	81,831	(77,348)	6,584
Profit (loss) before finance income	(52,728)	81,831	11,615	50,847
Finance income				
Finance costs	(17)	(76)	(67,786)	(34,815)
Finance revenue	205	205	3,025	6,145
	188	129	(64,761)	(28,670)
Profit (loss) before income tax and social contribution	(52,540)	81,960	(53,146)	22,177
Deferred income tax and social contribution	-	-	606	59,783
	-	-	606	59,783
Profit (loss) for the year	(52,540)	81,960	(52,540)	81,960

## **Balance sheet**

#### **Assets**

#### Statements of financial position

(In thousands of reais)

	Parent Company Consolidate		olidated	
	06/30/2024	12/31/2023	06/30/2024	12/31/2023
Current Assets				
Cash and cash equivalents	23,567	13,833	27,039	16,841
Trade Receivables	-	-	93,645	77,082
Inventories	-	-	96,864	99,014
Recoverable Taxes	62	40	5,817	5,366
Other assets		-	12,357	15,995
Total current	23,629	13,873	235,722	214,298
Noncurrent assets	06/30/2024	12/31/2023	06/30/2024	12/31/2023
Recoverable taxes	-	-	64,172	62,616
Judicial deposits	=	-	1,635	1,436
Other assets	-	-	312	336
Investments properties	=	-	8,137	8,182
Property, plant and equipment	7	7	313,493	318,949
Right of use of assets			62,827	73,272
Total noncurrent	7	7	450,576	464,791
Total assets	23,636	13,880	686,298	679,089

## **Balance sheet**

## Liabilities

#### Statements of financial position

(In thousands of reais)

,	Parent Company		Consolidated		
	06/30/2024	12/31/2023	06/30/2024	12/31/2023	
Current Liabilities					
Borrowings and financing	-	-	123,891	118,968	
Lease liabilities	-	-	34,571	36,167	
Trade payables	=	=	90,606	100,185	
Taxes and contributions payable	48	66	26,581	10,696	
Taxes payable in installments	-	-	78,246	76,719	
Payroll, vacation pay and charges thereon	-	-	99,894	78,511	
Advances from customers	-	=	32,709	25,711	
Related-party liabilities	-	=	=	1,016	
Other liabilities	-	-	34,685	31,827	
Total current	48	66	521,183	479,800	
Noncurrent liabilities	06/30/2024	12/31/2023	06/30/2024	12/31/2023	
Borrowings and financing	-	-	74,580	85,469	
Lease liabilities	-	-	44,802	54,516	
Related parties	42,697	31,810	7,701	7,335	
Payroll, vacation pay and charges thereon	-	-	-	-	
Taxes payable in installments	-	-	254,904	208,052	
Deferred income tax and social contribution	-	=	23,601	22,536	
Provision for risks	=	=	18,927	9,343	
Allowance for losses on investments in subsidiary	442,711	391,285	=	=	
Other liabilities	-	-	202,420	221,319	
Total noncurrent	485,408	423,095	626,935	608,570	
	485,456	423,161	1,148,118	1,088,370	
Equity					
Share capital	931,455	931,455	931,455	931,455	
Asset and liability valuation adjustments	310	311	310	311	
Accumulated losses	(1,393,585)	(1,341,047)	(1,393,585)	(1,341,047)	
Attributable to controlling shareholders	(461,820)	(409,281)	(461,820)	(409,281)	
Total equity	(461,820)	(409,281)	(461,820)	(409,281)	

## Statements of cash flows

## Statements of cash flows for the years ended June 30, 2024 and 2023 (In thousands of reais)

Cash flow from operating activities	Parent C	Company	Consolidated	
	06/30/2024	06/30/2023	06/30/2024	06/30/2023
Profit (loss) for the year before income tax and social contribution	(52,540)	81,960	(53,146)	22,177
Adjustments to reconcile losses with cash from operating				
activities:				
Depreciation	-	=	17,073	15,913
Amortization	-	=	11,376	10,005
Loss on (gain from) sale of property, plant and equipment	-	=	1,306	1,876
Interest and monetary gains (losses), net	-	-	64,471	70,120
Discount on fines and interest on individual PGFN transaction	-	-	(8,318)	(116,507)
Provision for lawsuits			11,935	2,238
Provision for adjustment to inventories at market value and				
obsolescence	_	=	154	277
Recognition (reversal) of allowance for expected credit losses	_	=	1,355	(1,013)
Profit or loss using the equity method	51,426	(82,733)	-	-
	, .=0	(==,,,,,,,		
(Increase)/Decrease in assets accounts:	_	-	-	-
Trade receivables			(17,918)	(3,887)
Inventories	_	_	1,996	20,044
Recoverable Taxes	(22)	39	(2,007)	23,625
Judicial deposits	(22)	-	(199)	129
·	-	-	3,708	1,879
Other asset accounts, net			,	
Trade payables	-	-	(10,782)	(2,296)
Payroll, vacation pay and charges thereon	-	-	68,225	11,860
Advances from customers	-	-	6,998	(9,597)
Taxes and contributions payable	(17)	(145)	135	16,856
Provision for lawsuits (payments)	-	-	(2,351)	(2,040)
Other liability accounts, net	-	=	(20,365)	(12,082)
Interest paid		-	(28,935)	(33,072)
Net cash provided by (used in) operating activities	(1,153)	(879)	44,711	16,505
Cash flow from investing activities				
Purchase of property and equipment	-	-	(12,924)	(13,293)
Net cash used in investing activities	-	-	(12,924)	(13,293)
Cash flow from financing activities				
Borrowings			107,273	56,415
Payments of borrowings and financing (principal amount)	-	-	(129,228)	(77,180)
Net decrease in related-party borrowings	10,887	(13,814)	366	(169)
Net cash used in financing activities	10,887	(13,814)	(21,589)	(20,934)
(Decrease)/increase in cash and cash equivalents	9,734	(14,693)	10,198	(17,722)
Cook and cook assistants at the hadishing of trees	42.022	40.456	46.044	24.045
Cash and cash equivalents at the beginning of year Cash and cash equivalents at the end of year	13,833 23,567	18,156 3,463	16,841 27,039	24,815 7,093
		· 	·	
(Decrease)/increase in cash and cash equivalents	9,734	(14,693)	10,198	(17,722)