

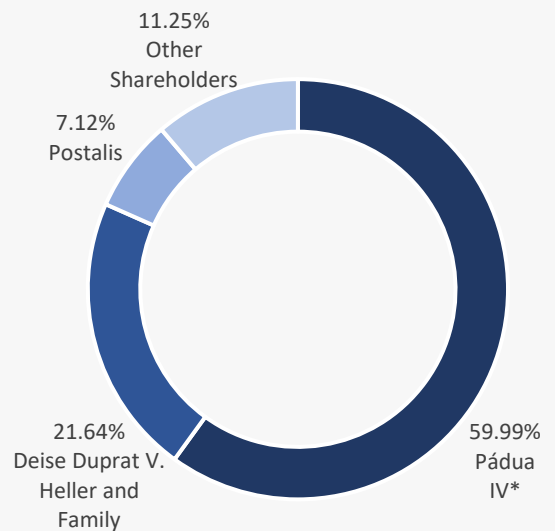
Plascar

EARNINGS RELEASE 2023

Plascar Participações Industriais S.A. (Bovespa: PLAS3), by way of its subsidiary Plascar Ltda., is a Brazilian industry which in 2023 celebrated 60 years of history in plastic transformation and development of parts and internal and external finishes for vehicles by supplying high quality products to most automakers operating in Brazil.

Plascar has four plants strategically positioned in the States of São Paulo and Minas Gerais that host a parking site of injectors having a closing force capacity of 70 to 3.200 tons, automatic and manual painting lines, chrome plating, metallization, welding, and SMC press machines, in addition to its own tooling for building and maintenance of molds.

Shareholding Structure



*a Mapa Capital's indirect subsidiary

Stock Quote

12/31/2023

PLAS3 – R\$ 7.31

Number of Shares

Common: 12,425 million

Market Price at

12/31/2023

R\$ 90.83 million

BOARD OF DIRECTORS

Andre Luiz Helmeister

Antonio Farina

Daniel Alves Ferreira

João Luís Gagliardi Palermo

Maria Gustavo Heller Brito

Paulo André Porto Bilyk

Paulo Zimath

SUPERVISORY BOARD

Charles Dimetrius Popoff

Francisco Eduardo de Queiroz Ferreira

Marcelo Ferreira do Nascimento

INVESTOR RELATIONS CONTACT

Rodrigo Cartagena do Amaral

Chief Financial and Investor
Relations Officer
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Industrial - Jundiaí – SP
CEP 13213-000

HIGHLIGHTS

2023

R\$ 1,183.6 million

13.7% vs. 2022

Gross Revenue

R\$ 110.9 million

a 11.7% margin

EBITDA

Plascar's Performance vs. the Market

-1.9% in production of vehicles¹ in Brazil vs. 2022

+13.7% in gross revenue vs. 2022

¹Source: ANFAVEA

Performance in the Period

R\$ thousand	2023	2022	Var %
Gross Revenue	1,183,644	1,041,045	13.7%
Net Revenue	947,129	848,190	11.7%
Gross Profit	115,774	119,988	(3.5%)
Gross Margin %	12.2%	14.1%	-1.9p.p.
EBITDA	110,905	56,482	96.4%
EBITDA margin %	11.7%	6.7%	5.0p.p.
Profit (loss)	(714)	(97,121)	99.3%

Management Discussion and Analysis

The year 2023 was marked by high volatility in our costumers' production, with moments of sudden stops and a return towards stability throughout the second semester. This recovery was due to the recovery in the production of heavy vehicle production, which had been heavily impacted during the first semester due to the transistion to Euro 6 engines.

Despite this volatile scenario, the Company's Net Revenue increased by 11.7% compared to 2022, while vehicle production, according to ANFAVEA (Brazilian Association of Motor Vehicle Manufacturers), decreased by 1.9% over the same period of the previous year.

EBITDA and Net Loss for the year were significantly impacted by the completion of the negotiation of taxes with the Attorney General's Office (PGFN). This negotiation included discounts on fines and interest, in addition to the use of tax losses to pay the principal, leading to a significant reduction in tax liabilities. This was an essential step for the continuity of the Company's restructuring process.

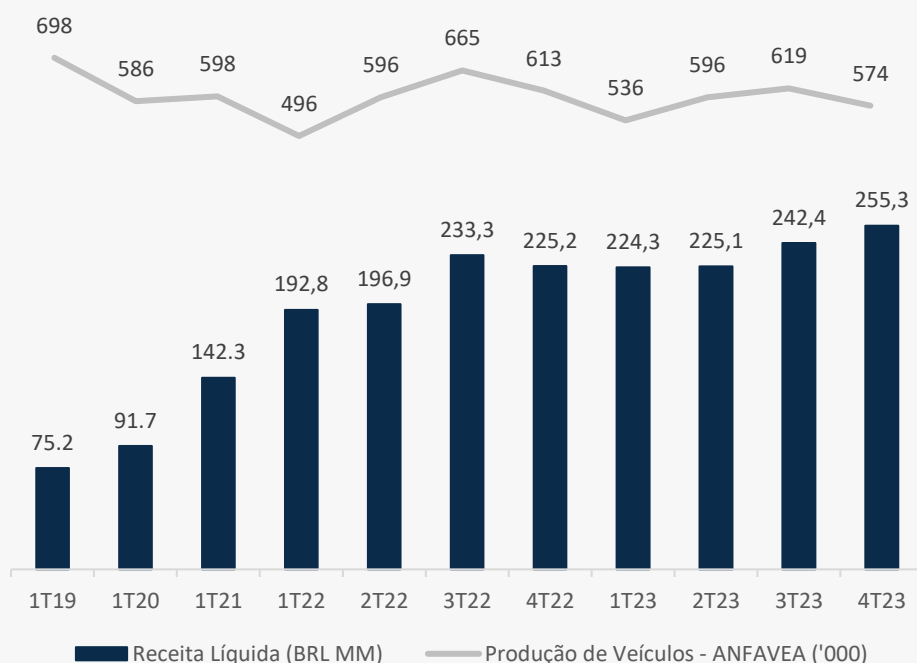
Plascar closed 2023 strengthened by important tax negotiations and investments of R\$21 million in CAPEX (R\$68 million in 2022), focused on market growth and efficiency enhancement. For 2024, we remain committed to continuous recovery and the launch of new projects, aiming to expand our position in the automotive market.

Automotive Market

2023 was a challenging year for the Brazilian automotive market, with a 1.9% reduction in vehicle compared to the previous year, according to ANFAVEA. This decline was driven, mainly, by heavy vehicles due to the engine replacement in trucks, as the new emission control technologies employed have high cost, leading to a decrease in production.

On the other hand, there was a increase of 9.64% in vehicle sales compared to 2022, marking the highest daily average in the last four years, according to ANFAVEA. This increase was mainly driven by vehicle rental companies, which acquired 75 thousand units, 30 thousand more than the previous year's average, leading to a reduction in automakers' inventories.

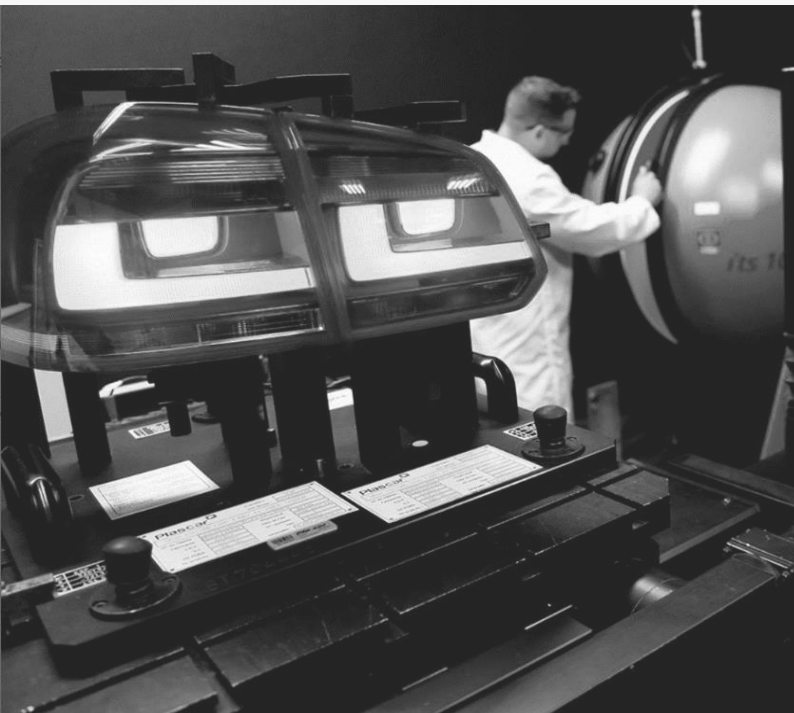
Plascar's Net Revenue vs. Market Performance



Despite the results achieved in 2023, ANFAVEA's forecasts for 2024 are positive given the current low inventory level. For this year, it is expected a 6.2% increase in vehicle production and a 6.1% increase in sales.

AUTOMOTIVE OUTLOOK	Forecast 2024	Var %	2023	2022	Var %
Vehicle Production	2,470	6.2%	2,325	2,370	-1.90%
Vehicle Sales	2,450	6.1%	2,308	2,105	9.64%

Source: ANFAVEA, Brazil

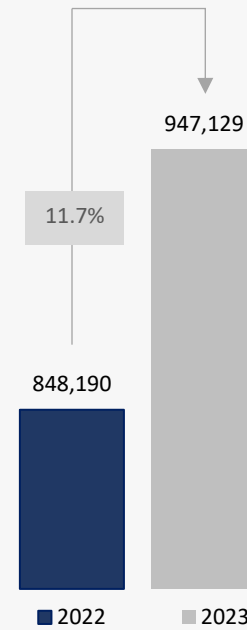


Net Revenue

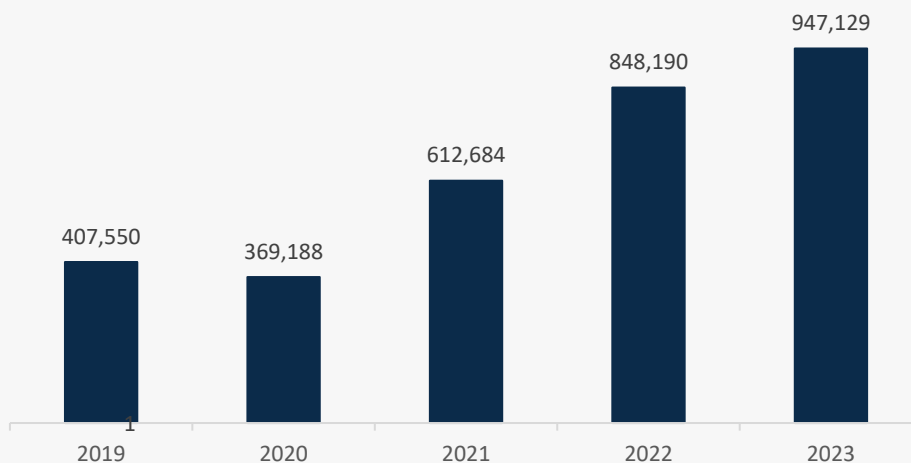
Plascar continues to gain market confidence, leading to an 11.7% growth in Net Revenue. The new projects started in 2023 contributed to this increase, along with price adjustments made to help meet the rise in production costs. In addition, throughout 2023 Caçapava unit reached full capacity, contributing to the increase in the Company's revenues. Over the last 5 years, Plascar has shown a compounded growth rate of 27.7%.

Despite this positive result for the year, the Company continues to seek and implement measures to boost revenue and offset potential macroeconomic scenarios that may impact the automotive industry, particularly vehicle production, to ensure a sustainable financial and economic balance for the Company.

Net Revenue (R\$ thousand)



Net Revenue (R\$ thousand)

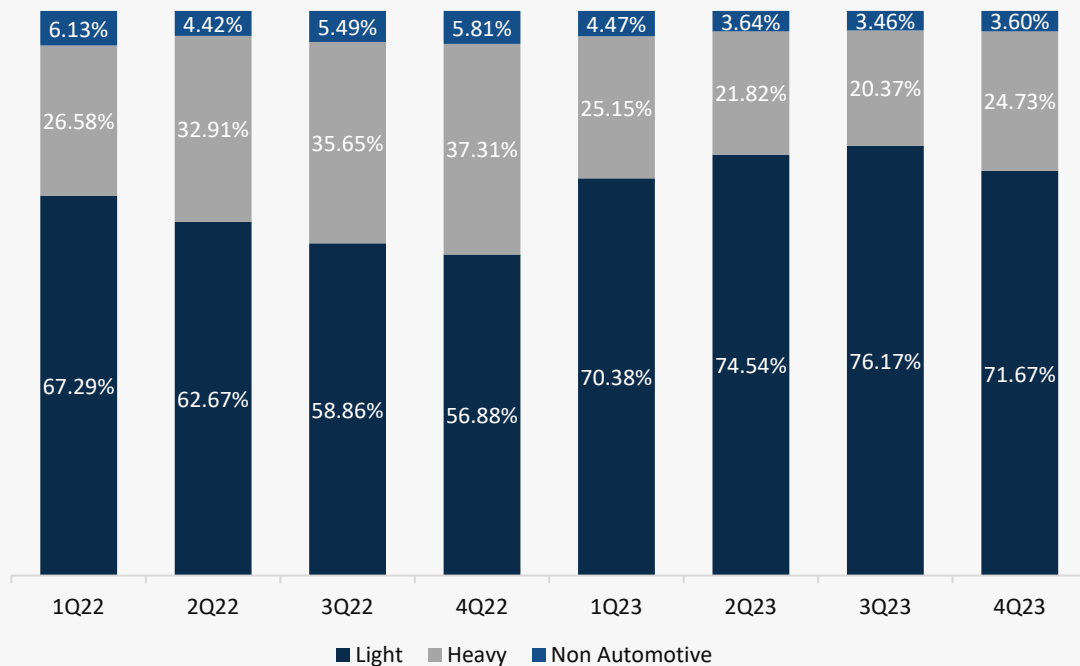


Performance by Business Segment

In Q4 2023, after a decrease in the heavy vehicle share of revenue observed throughout the year, the segment experienced an increase of 4.36 percentage points compared to the previous quarter, indicating a recovery in the category.

The decline in revenue from heavy vehicles at the beginning of the year was already expected due to automakers' inventories recorded at the end of 2022, as the new Euro 6 regulation became effective in 2023. The recovery in truck revenue in Q4 2023 is very positive for the Company, which expects growth to be increasingly higher throughout the next year, along with the share of light vehicles, due to the new projects under development.

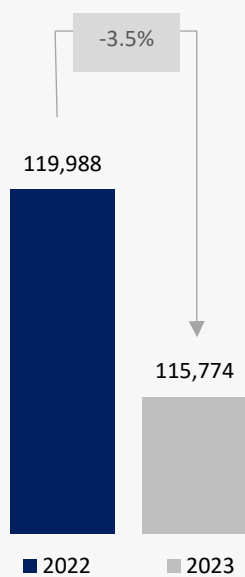
Gross Revenue



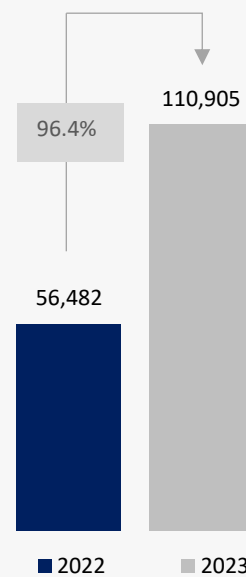
Profitability

In 2023, there was a 3.5% decrease in Gross Profit while EBITDA improved 96.4% compared to 2022. The former was impacted by an increase in inefficiency, mainly in the first half of the year due to automaker shutdowns due to high inventory levels and the decline in truck production, while EBITDA was heavily impacted by the negotiations with PGFN.

Gross Profit (Loss) (R\$ thousand)

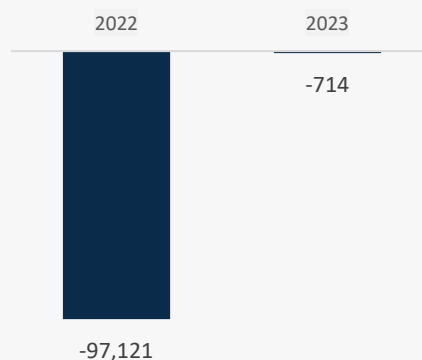


EBITDA (R\$ thousand)



Regarding Net Loss, after the effect of the transaction as mentioned above, the Company ended the year with a negative result of R\$ 700 thousand, representing an improvement of 99.3% compared to 2022.

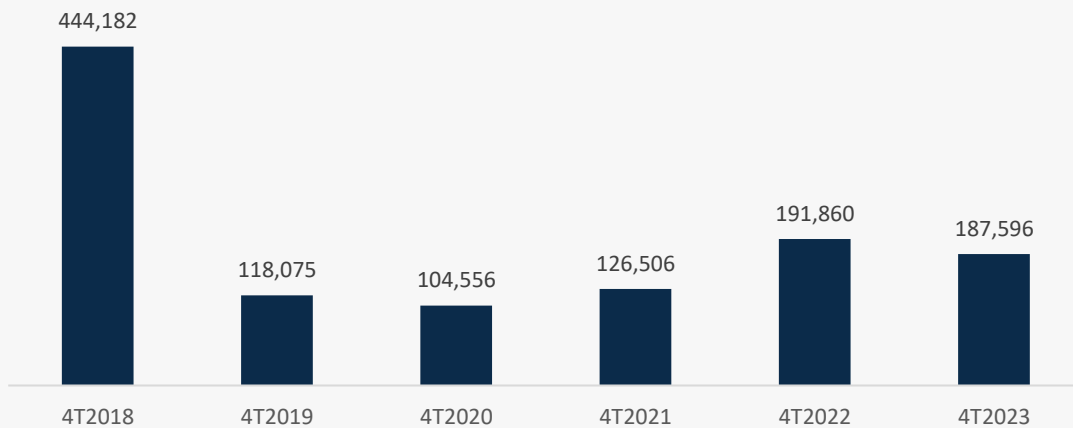
Net (Profit) Loss (R\$ thousand)



Net Debt

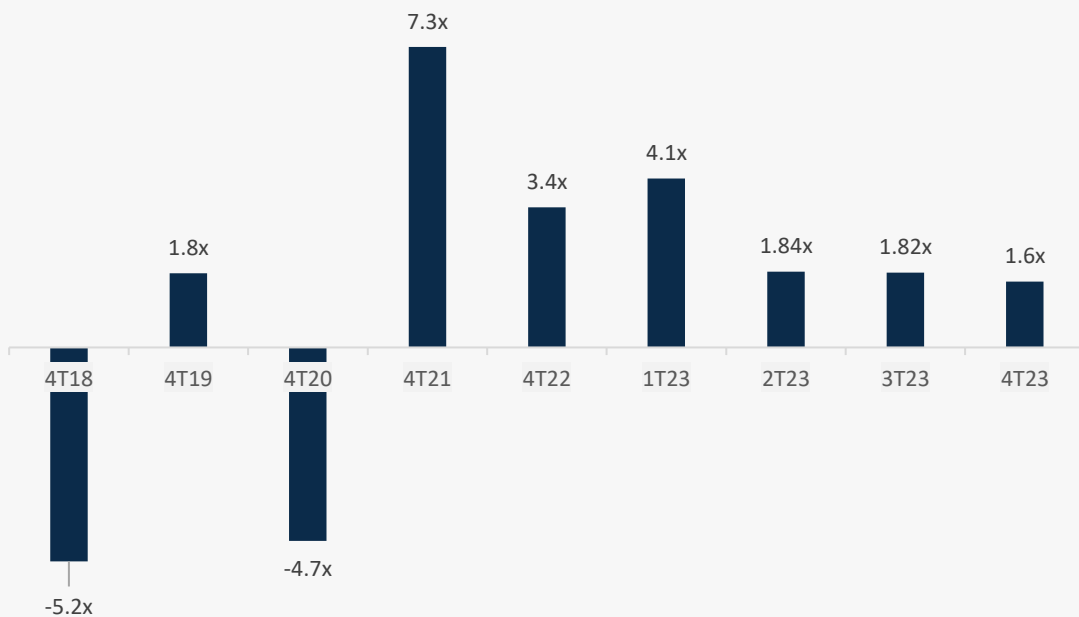
Following the trends of previous quarters, there was an improvement in Net Debt with a reduction of R\$ 4.3 million compared to 2022

Net Debt (R\$ thousand)



The Company once again maintained an appropriate leverage level, as Net Debt to EBITDA ratio remained consistent with that of previous quarters.

Net Debt/EBITDA ratio



Income Statements

Statements of profit and loss for the years ended December 31, 2023 and 2022

(In thousands of reais)

	Parent		Consolidated	
	2023	2022	2023	2022
Net operating revenue	-	-	947,129	848,190
Cost of sales	-	-	(831,355)	(728,202)
Gross profit	-	-	115,774	119,988
Operating income (expenses)				
Selling expenses	-	-	(53,505)	(36,637)
General and administrative expenses	(2,116)	(1,796)	(82,885)	(80,251)
Share of profit (loss) of investee	1,108	(95,715)	-	-
Other operating expenses, net	-	-	70,818	485
Profit	(1,008)	(97,511)	(65,572)	(116,403)
Profit (loss) before finance income (costs)	(1,008)	(97,511)	50,202	3,585
Finance income (costs)				
Finance costs	(110)	(58)	(120,397)	(112,489)
Finance income	404	448	10,811	12,988
	294	390	(109,586)	(99,501)
Loss before income tax and social contribution	(714)	(97,121)	(59,384)	(95,916)
Deferred income tax and social contribution	-	-	58,670	(1,205)
	-	-	58,670	(1,205)
Loss for the year	(714)	(97,121)	(714)	(97,121)
Attributable to:				
Owners of the Company	-	-	(714)	(97,121)
	-	-	(714)	(97,121)

Balance Sheet

Assets

Statement of financial position as of December 31, 2023 and 2022

(In thousands of reais)

	Parent		Consolidated	
	2023	2022	2023	2022
Current Assets				
Cash and cash equivalents	13,833	18,156	16,841	24,815
Trade receivables	-	-	77,082	81,219
Inventories	-	-	99,014	120,288
Recoverable taxes	40	41	5,366	29,718
Other assets	-	17	15,995	4,246
Total current assets	13,873	18,214	214,298	260,286
Noncurrent Assets	2023	2022	2023	2022
Recoverable taxes	-	-	62,616	67,917
Judicial deposits	-	-	1,436	1,398
Other assets	-	-	336	110
Investment property	-	-	8,182	8,272
Property, plant and equipment	7	7	318,949	330,485
Right of use of assets	-	-	73,272	79,271
Total noncurrent assets	7	7	464,791	487,453
Total assets	13,880	18,221	679,089	747,739

Balance Sheet

Liabilities

Statement of financial position as of December 31, 2023 and 2022

(In thousands of reais)

	Parent		Consolidated	
	2023	2022	2023	2022
Current Liabilities				
Borrowings and financing	-	-	118,968	113,959
Lease liabilities	-	-	36,167	25,168
Trade payables	-	-	100,185	87,088
Payroll, accrued vacation and related taxes	-	-	78,511	221,829
Taxes payable	66	185	10,696	4,347
Taxes in installments	-	-	76,719	97,551
Advances from customers	-	-	25,711	33,736
Related parties	-	-	1,016	-
Other liabilities	-	-	31,827	43,041
Total current liabilities	66	185	479,800	626,719
Noncurrent Liabilities	2023	2022	2023	2022
Borrowings and financing	-	-	85,469	124,964
Lease liabilities	-	-	54,516	62,896
Related parties	31,810	34,209	7,335	7,329
Taxes in installments	-	-	208,052	96,866
Deferred income tax and social contribution	-	-	22,536	20,502
Provision for risks	-	-	9,343	7,129
Allowance for losses on investment in subsidiary	391,285	392,394	-	-
Other liabilities	-	-	221,319	209,901
Total noncurrent liabilities	423,095	426,603	608,570	529,587
	423,161	426,788	1,088,370	1,156,306
Equity				
Share capital	931,455	931,455	931,455	931,455
Valuation adjustments to equity	311	316	311	316
Accumulated losses	(1,341,047)	(1,340,338)	(1,341,047)	(1,340,338)
Attributable to owners of the Company	(409,281)	(408,567)	(409,281)	(408,567)
Total equity	(409,281)	(408,567)	(409,281)	(408,567)
Total liabilities and equity	13,880	18,221	679,089	747,739

Cash Flow Statements

Statements of cash flows for the years ended December 31, 2023 and 2022

(In thousands of reais)

Cash flows from operating activities

	Parent		Consolidated	
	2023	2022	2023	2022
Profit (loss) for the year before income tax and social contribution	(714)	(97,121)	(59,384)	(95,916)
Adjustments to reconcile loss to cash provided by (used in) operating activities:				
Depreciation	-	-	32,604	34,485
Amortization	-	-	21,372	18,379
Loss (gain) on sale of property, plant and equipment	-	-	3,529	6,473
Interest and inflation adjustment, net	-	-	151,742	100,079
Reduction in interest and fines on individual transaction with PGFN	-	-	(116,507)	-
Tax loss carryforwards on individual transaction	-	-	-	-
Provision for risks	-	-	6,056	6,209
Allowance for adjustment of inventories to market value and obsolescence	-	-	269	(68)
Allowance for expected credit losses	-	-	(783)	378
Share of profit (loss) of investee	(1,108)	95,715	-	-
(Increase) decrease in assets:				
Trade receivables	-	-	4,064	(50,088)
Inventories	-	-	21,005	(1,863)
Recoverable taxes	1	(41)	29,653	26,070
Judicial deposits	-	-	(38)	919
Other assets, net	-	-	(11,885)	(1,279)
Trade payables	-	-	12,802	13,312
Payroll, accrued vacation and related taxes	-	-	59,638	54,587
Advances from customers	-	-	(8,025)	(17,872)
Taxes payable	(121)	158	12,525	(10,915)
Provision for risks (payments)	-	-	(3,842)	(5,582)
Other liabilities, net	18	-	(20,470)	(30,000)
Interest paid	-	-	(62,180)	(37,359)
Net cash provided by (used in) operating activities	(1,924)	(1,289)	72,145	9,949
Cash flows from investing activities				
Acquisition of property, plant and equipment	-	-	(24,597)	(68,105)
Net cash used in investing activities	-	-	(24,597)	(68,105)
Cash flow from financing activities				
Borrowings	-	-	98,214	179,119
Repayment of borrowings and financing (principal)	-	-	(153,742)	(107,832)
Decrease in intragroup loans, net	(2,399)	12,061	6	(803)
Net cash used in financing activities	(2,399)	12,061	(55,522)	70,484
(Decrease)/increase in cash and cash equivalents	(4,323)	10,772	(7,974)	12,328
Cash and cash equivalents at beginning of year	18,156	7,384	24,815	12,487
Cash and cash equivalents at end of year	13,833	18,156	16,841	24,815
(Decrease)/increase in cash and cash equivalents	(4,323)	10,772	(7,974)	12,328